

WATERFORD SCHOOL DISTRICT  
Board of Education  
501 N. Cass Lake Road  
Waterford, Michigan 48328

ITEM NO.:	NEW BUSINESS b(1) Superintendent's Recommendation 33-23-24
TOPIC:	Security Camera System Bid

It is recommended that the Board of Education award the Security Camera System portion of the bid to Amcomm Telecommunications Inc. for a total of \$245,150.00. This includes the base bid of \$242,000.00, alternate #1 of \$2,400.00, and alternate #2 of \$750.00.

It is further recommended that the Board of Education award the Server portion of the bid to Presidio Networked Solutions Group LLC in the amount of \$77,981.40. This pricing is from REMC State of Michigan cooperative.

The funds for this purchase are in the Section 97 flat (2022-23) and 31aa (2023-24) categorical grants.

9/28/23 Bid Tabulation				
Bid Category	Contractor	Base Bid	Alternate #1	Alternate #2
			At Kettering, install camera at natatorium to cover the building exterior.	At Cooley. replace existing camera with dual sensor camera and relocate existing data cable instead of 5mp corridor camera and data drop.
28 2300: Security Cameras	Amcomm Telecommunications Inc.	\$242,000.00	\$2,400.00	\$750.00
	Inacomp TSG	\$249,512.51	\$1,875.00	\$1,600.24
	Security 101	\$297,417.78	\$8,596.75	\$11,828.91

Resource Persons: Sandra Elka, Assistant Superintendent, Business & Operations  
Amy Dagenhardt, Director of Finance and Budget  
Jim Beaver, Director of Security, Safety and Operations  
Sidney Tippett, Director of Maintenance & Operations

Date of Board of Education Meeting: October 19, 2023



October 6, 2023

Ms. Sandra Elka - Assistant Superintendent, Business and Operations  
Waterford School District  
501 N. Cass Lake Road  
Waterford, MI 48328

Re: Contract Award Presentation  
Bid Pack T3: Security Camera Systems

Dear Ms. Elka

Proposals were received September 28, 2023 for Bid Package T3: Security Camera Systems. We reviewed the proposals and qualifications of each of the bidders, jointly with the Waterford Public Schools Operations and Technology departments, and recommend contracts be awarded as follows:

<u>Category</u>	<u>Contractor</u>	<u>Amount</u>
28 2300: Security Cameras	Amcomm Telecommunications, Inc.	\$245,150.00
	- Base Bid	\$ 242,000.00
	- Alternate #1: At Kettering, install camera at natatorium to cover the building exterior.	\$ 2,400.00
	- Alternate #2: At Cooley. replace existing camera with dual sensor camera and relocate existing data cable instead of 5mp corridor camera and data drop.	\$ 750.00
REMC Bid (servers)	Presidio Networked Solutions Group LLC	\$ 77,981.40
	<b>Total Award Amount</b>	<b>\$ 323,131.40</b>

This project was advertised on the state website as of September 7, 2023. A total of 3 bids were collected for the camera and installation portion of the project. The servers will be purchased through the REMC Association of Michigan cooperative bid. The project work will begin in November 2023 and be completed in Spring 2024.

Included with this letter is a tabulation of all bids received along with the REMC server quote. The current projection of contracts after awards are complete is \$ 323,131.40. A contingency equal to 10% of the project totaling \$32,313.14 has been budgeted, bringing the total projected budget for this project to \$355,444.54.

Please contact Carla Ramirez, Project Manager at (248) 416-0793 should you have any further questions regarding this award recommendation.

Sincerely,

Carla Ramirez  
Project Manager, Barton Malow Builders